



# Hilton Grand Vacations

## **If I want to sell my HGV timeshare, what are my options?**

HGV can offer two options. HGV can assist you in arranging to list your interest on the resale market from among a group of brokers who will advertise for you. Or, if your interest is eligible, HGV can acquire the week from you and resell the interest through its normal sales process.

## **What sort of price should I expect?**

If you list your interest on the resale market, you may set the price at any amount you wish, but you will likely need to price your interest at an amount that is competitive with what is available on the resale market, keeping in mind that the higher you list the price, the longer it will take to sell. Also, if you list on the resale market, you should expect to pay a commission of approximately 25 percent of the sales price.

If HGV acquires the interest back from you, the price you may be offered will likely be significantly less than the original purchase price paid or the amount HGV will charge to resell the interest. This is because HGV will spend a significant amount of resources to market the interest for sale to a new purchaser and because sales by HGV also include the cost of the product. For example, HGV might have sold an interest for \$25,000 but a large portion of that amount was to build, fit and finish the property with another large portion of the cost applicable to the marketing costs incurred to market and sell the interest to a new purchaser (in addition to any commissions paid or resulting profit to the company).

## **What if I have an outstanding loan?**

If you have an outstanding loan on your interest, that amount will need to be paid before you transfer your interest to the new owner. This can often be accomplished at closing where proceeds from the sale are applied to the loan.

For questions or assistance with your loan or maintenance fees, you may contact Portfolio Services at 888-875-4494 or [pfoliosvc@hgvc.com](mailto:pfoliosvc@hgvc.com).

## **What happens to my Club membership if I sell or transfer my interest?**

Unless you retain ownership of other HGV interests, your Club membership will automatically terminate when you sell your week.

## **What happens to my existing reservation if I sell or transfer my week?**

If you have existing reservations, you may retain those reservations, provided your current-year maintenance fees are paid. However, after you transfer your interest, you will not be able to make any changes to that reservation.

## **When I sell or transfer my HGV interval, can I keep my Hilton Honors account?**

Although you may no longer be a Member of the Club, you will be able to keep your Hilton Honors membership according to the terms of use for that program (including expiration of points).

## **Someone called and offered to help sell/advertise my timeshare. Is this legitimate?**

If anyone requires an upfront fee to help you sell or advertise your week for sale, be very cautious. Often, these are third-party scam artists preying upon timeshare owners, requiring an upfront fee but never providing any service. Legitimate companies will accept payment from proceeds at closing.

Visit the FAQ section at [club.hiltongrandvacations.com/](http://club.hiltongrandvacations.com/) or [arda.org/advisories/](http://arda.org/advisories/) for more information.

Other questionable transactions involve companies that will try to convince you your timeshare is worthless and can't be sold. They will convince you to pay them enormous fees for taking the timeshare off your hands or claim to relieve you of further obligations. These companies and their promises are scams and you should always contact HGV first before making any decisions.

Visit [arda.org/advisories/](http://arda.org/advisories/) for more information.

## Are there any fees involved in reselling or transferring my interest?

If HGV buys your interest from you, there are no additional fees. If you resell your interest on the resale market, in addition to any commissions you pay, additional fees may apply to either your or the new buyer. These fees include an Ownership Change fee of \$399 to transfer the sold interest and future HOA obligations from your membership account to the new Members' account. In addition, a Membership Activation fee of \$599 per interest is required to set up and/or modify the new Member's Club account, Hilton Honors account, exchange and ClubPartner Perk accounts, and to issue Member cards and information. An estoppel may also be necessary, which is available for \$62.

For more information, visit the Resale Guidelines page published by the ARDA Resort Owners Coalition at: [arda-roc.org/resales/](http://arda-roc.org/resales/)

We respect your privacy. For a full description of our privacy policy, please [click here](#).

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