

RESALE PROCESS – FREQUENTLY ASKED QUESTIONS

Below is a list of commonly asked questions about exiting the Hilton Grand Vacations timeshare ownership.

What are my options for selling my timeshare?

Hilton Grand Vacations can assist you with listing your timeshare on the resale market.

What price should I expect?

You can set the price at any amount. We recommend listing the timeshare at a price that is competitive based on the current resale market. You should also expect to pay a commission — approximately 25% of the sales price.

What happens if I have an outstanding loan?

The loan will need to be paid in full before ownership is transferred. Depending on the remaining balance, you may use sales proceeds to pay off the loan. For questions or assistance, call or email our Portfolio Services department at 888-875-4494 (United States and Canada), 407-613-3149 (worldwide) and pfoliosvc@hgvc.com.

Will I lose my Club membership and existing reservations?

Your Club membership will end unless you retain ownership at another HGV property. You may keep existing reservations as long as your maintenance fees are paid. However, you will not be able to make changes to any reservations after ownership is transferred.

Can I keep my Hilton Honors account?

Yes, you will be able to keep your Hilton Honors membership after selling your timeshare.

Someone offered to help sell my timeshare. Is this legitimate?

Always be suspicious of solicitations to rent, sell or advertise your timeshare. Often, these are scams conducted by third parties who say they can rent, sell or advertise your timeshare for an upfront fee, but then fail to provide any service. Legitimate companies will accept payment from proceeds at closing or after your unit is rented. For more information, visit HGV's Third-Party Exit Company Fraud page at my.hgv.com/fraud-alert.

Will I pay any fees if I sell or transfer my timeshare interest?

You may incur additional fees if you sell your interest on the resale market, including:

- An Ownership Change fee (\$425) to transfer the timeshare and maintenance fees to the new account.
- A Membership Activation fee (\$609) per timeshare to set up and modify the new Member's Club, Hilton Honors, RCI Exchange and ClubPartner Perks accounts.
- An Estoppel fee (\$70).

Where can I find more information about my resale options?

For more information, including ways to maximize your vacation ownership and your financial options, visit HGV's Member Solutions page at <u>my.hgv.com/member-solutions</u>.